

## **Interim Consolidated Financial Statements**

### **Intercapital Property Development ADSIC**

**30<sup>th</sup> June 2014**

## Consolidated Report for the Financial Condition

Assets	Notes	2014 ‘000 BGN	2013 ‘000 BGN
<b>Long-term assets</b>			
<b>Property, Plant and Equipment</b>	7	13081	13153
Investments reported by the method of owned capital		-	-
Investment property	8	37922	37986
Intangible assets	9	3	4
Other receivables	12	1069	2137
Deferred tax assets		21	21
Long-term assets		<b>52096</b>	<b>53301</b>
<b>Current assets</b>			
Inventories	10	1011	977
Work in progress	10	1072	1070
Advances given		247	218
Derivatives		-	-
Trades accounts receivables	11	316	596
Tax receivables	11	15	22
Other receivables	12	3119	3030
Cash and cash equivalents	13	134	145
Current assets		<b>5914</b>	<b>6058</b>
<b>Total Assets</b>		<b>58010</b>	<b>59359</b>

Accountant: \_\_\_\_\_  
/”Optima Audit” AD/

Executive Director: \_\_\_\_\_  
/Velichko Klingov/

Date: 19.08.2014

**Consolidated Report for the Financial Condition**  
(continued)

Liabilities and Shareholders' equity	Notes	2014 '000 BGN	2013 '000 BGN
<b>Shareholders' equity</b>			
Share capital	14a	6011	6011
Issue premiums	14b	7651	7651
Revaluation reserves	14b	5164	5164
General Reserves	14b	1	1
Retained Earnings		9822	9822
Accumulated Loss		(24307)	(19120)
Current profit/loss		(1904)	(5187)
<b>Total Shareholders' Equity</b>		<b>2438</b>	<b>4342</b>
<b>Liabilities</b>			
<b>Long-term Liabilities</b>			
Liabilities to financial institutions	15	3080	3087
Bonds	15	5379	5867
Finance lease payables	15.1	1215	2108
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Other liabilities			
Deferred tax liabilities			
Total long-term liabilities		<b>11503</b>	<b>12845</b>
<b>Current Liabilities</b>			
Liabilities to financial institutions	15	18656	17987
Finance lease payables	15.1	3381	5099
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Trade payables			
Customers advance receivables		9184	8875
Salaries and social securities payables		106	75
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Tax payables			
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Other liabilities			
Total current liabilities		<b>44069</b>	<b>42172</b>
<b>Total Liabilities</b>		<b>55572</b>	<b>55017</b>
<b>Total Liabilities and Shareholders' Equity</b>		<b>58010</b>	<b>59359</b>

Accountant: \_\_\_\_\_  
/”Optima Audit” AD/

Executive Director: \_\_\_\_\_  
/Velichko Klingov/

**Date: 19.08.2014**

## Consolidated Income Statement

	Notes	30.06.2014 '000 BGN	30.06.2013 '000 BGN
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Sales revenue		408	911
Other revenue	19	202	9
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Expenses for materials		(135)	(195)
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Expenses for external services		(230)	(351)
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Personnel expenses		(161)	(215)
Depreciation		(77)	(95)
Book value of assets sold		(84)	(481)
Change in the inventories of finished goods and work in progress		(30)	(24)
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Other expenses		(1084)	(14)
<b>Operating profit / (loss)</b>		<b>(1191)</b>	<b>(455)</b>
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Financial income / expenses		(713)	(1197)
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Changes in the fair value of investment properties		-	-
<b>Loss before tax</b>		<b>(1904)</b>	<b>(1652)</b>
<b>Cost of deferred corporate income tax</b>		<b>-</b>	<b>-</b>
<b>Net Profit / (Loss)</b>		<b>(1904)</b>	<b>(1652)</b>

Accountant: \_\_\_\_\_  
/”Optima Audit” AD/

Executive Director: \_\_\_\_\_  
/Velichko Klingov/

Date: 19.08.2014

### Consolidated Statement of Changes in Equity

All amounts are in '000 BGN	Share Capital	Premium Reserves	Other Reserves	Retained Earnings / (Accumulated Loss)	Total Equity
Balance as of 1 <sup>st</sup> January 2013	6011	7651	716	(9298)	5080
Revaluated balance as of 1 <sup>st</sup> January 2013	6011	7651	716	(9298)	5080
Dividends					
Fundamental errors					
Profit / (Loss)				(5187)	(5187)
Other comprehensive income:					
Revaluation of long-term assets:					5094
Increases		5094			(645)
Decreases		(645)			
<b>Total comprehensive income</b>					
<b>Balance as of 31<sup>st</sup> December 2013</b>	<b>6011</b>	<b>12100</b>	<b>716</b>	<b>(14485)</b>	<b>4342</b>

All amounts are in '000 BGN	Share Capital	Premium Reserves	Other Reserves	Retained Earnings / (Accumulated Loss)	Total Equity
Balance as of 1 <sup>st</sup> January 2014	6011	12100	716	(14485)	4342
Revaluated balance as of 1 <sup>st</sup> January 2014	6011	12100	716	(14485)	4342
Dividends					
Shares Issued					
Fundamental errors					
Profit / (Loss)				(1904)	(1904)
Revaluation of long-term assets:					

Increases	<hr/>				
Decreases	<hr/>				
<b>Total comprehensive income</b>	<hr/>				
<b>Balance as of 30<sup>th</sup> June 2014</b>	<b>6011</b>	<b>12100</b>	<b>716</b>	<b>(16389)</b>	<b>2438</b>

Accountant:

\_\_\_\_\_  
/”Optima Audit” AD/

Executive Director: \_\_\_\_\_

/Velichko Klingov/

Date: 19.08.2014

## Consolidated Cash Flow Statement

	Notes	30.06.2014 '000 BGN	30.06.2013 '000 BGN
<b>Operating activities</b>			
Customers receivables		979	1533
Suppliers Payables		(332)	(587)
Salaries and Social Securities Payables		(117)	(732)
Paid / Refunded taxes (except for corporate tax)		(226)	(295)
Corporate taxes paid			
Foreign currency exchange rate gains/losses net		(111)	(346)
Other payables from operating activities			
<b>Net cash flow from operating activities</b>		<b>193</b>	<b>(427)</b>
<b>Investment activities</b>			
Purchase of long-term assets		(2)	(1)
<b>Net cash flow from investing activities</b>		<b>(2)</b>	<b>(1)</b>
<b>Financial activities</b>			
Loans received		300	240
Loan payments		(279)	(423)
Financial lease payments		(-)	(-)
Proceeds from securities issued			-
Payments of interest and fees		(223)	(200)
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Dividend payments			-
Net cash flow from financing activities		(202)	(383)
<b>Net change in cash and cash equivalents</b>		<b>(11)</b>	<b>(811)</b>
Cash and Cash equivalents in the beginning of the period		145	1002
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<b>Cash and Cash equivalents in the end of the period</b>		<b>134</b>	<b>191</b>

Accountant: \_\_\_\_\_  
/”Optima Audit” AD/

Executive Director: \_\_\_\_\_  
/Velichko Klingov/

Date: 19.08.2014



## Explanatory Notes

### 1. General Information

“Intercapital Property Development” ADSIC is a company registered in accordance with the Special Purpose Vehicles Act for securitization of real estate properties. The Company operates as a collective investment scheme for real estate; “real estate securitization” means that the Company purchases real estate with cash flows accumulated from investors by issuing securities (shares, bonds).

The Company is registered in the Republic of Bulgaria as a joint-stock company and is initially entered in the Sofia City Court with Decision № 1 as of 29.03.2005 with company file № 3624/2005, batch № 92329, volume 1204, reg. 1, page 23. Up until this moment, the Company has been registered in the Commercial Registry of the Trade Registry Agency with UIC 131397743. The legal seat and the address of the Company’s management is 7A Aksakov Str., Sofia.

The Board of directors is composed as follows:

- Velichko Klingov,
- Tsvetelina Hristova.
- AHELOY 2012 EOOD, represented by the Manager Nicolay Stefanov Chergilanov

The Investor Relations Director is Milen Bozhilov.

Service companies of “Intercapital Property Development” ADSIC in compliance with the clauses of the Special Purpose Vehicles Act are: Optima Audit AD, Marina Cape Management EOOD, IP Intercapital Markets AD, and AD Tokushev and Partners. Independent appraiser of the properties is Dobi 02 EOOD.

The Company’s shares are listed for trading on the Bulgarian Stock Exchange – Sofia AD.

### 2. Basis for preparing the financial statements

The consolidated financial report of the Group is prepared in compliance with the International Accounting Standards (IAS), prepared by the International Accounting Standards Board (IASB) and accepted by the European Union (EU).

The consolidated financial reports are prepared in BGN, which is the functional currency of the Company. All amounts are presented in thousands (‘000 BGN) (including the comparative information for 2013), unless otherwise stated.

The consolidated financial reports are prepared according to the “going concern” principle.

In 2013, the Group reports a loss for the period amounting to 5 187 thousand BGN and a negative cash flow from operating activity amounting to 427 thousand BGN. The Current liabilities are with 36 114 thousand BGN more than the current assets.

In 2014, the Company reports a loss in the amount of 1904 thousand BGN and a positive cash flow from operating activity amounting to 193 thousand BGN. The Current liabilities are with 38 155 thousand BGN more than the current assets.

These circumstances reveal a considerable insecurity, which may raise a significant doubt concerning the ability of the Group to continue functioning as a going entity without the support of the owners and other financial sources.

The management of the Company has taken the following steps for improving the financial condition of the Group:

- The Group has rescheduled its short-term debt to creditor banks, which would considerably improve the financial condition of the Group from the point of view of the current assets-to-current liabilities ratio.
- The Group undergoes a policy for optimization of costs, material reserves and other elements of the turnover capital. It is expected that this measure would considerably reduce the inventories, which would improve the liquidity of the turnover capital of the Group. As of 31.03.2014, the Group reports only the property “Grand Borovets” in Borovets resort as work in progress. The reported expenses represent the expenses on the sale of the parent company – brokerage commissions and commercial of the real estate in the property Marina Cape, which would be recognized at the moment of recognizing the revenue (upon final transfer of the property or establishment of an entitlement for usage)

According to the managers of the Company, based on the forecasts for future development and the ongoing measures, combined with the support of part of the shareholders and the devoted work of the Board of Directors on restructuring the financing of the Company and searching of other low-interest bearing financing, the Company would manage to continue its activities and to repay its debt without the need to sell shares or to undertake considerable measures for amending activities.

At the date of preparing the current consolidated financial report, the managers of the Company have revalued the ability of the Group to continue its activities as an operating entity based on the available information for its foreseeable future. Following a review of the activities of the Group, the Board of Directors expects that the Group, despite the difficulties, has the necessary resources for continuing its operating activities in the foreseeable future and for applying the “going concern” principle when preparing the consolidated financial report.

### **3. Changes in accounting policies**

The Company applies the following new standards, amendments and interpretations of the IFRS, prepared and published by the IASB, which have an impact on the Company’s financial statements and are mandatory for application for the annual period starting on 1<sup>st</sup> January 2010:

#### **3.1. General Provisions**

- IFRS 1 “First-time Adoption of IFRS” (adjusted) - Additional exemptions for companies applying IAS for the first time adopted by the EU 25/6/2010;
- IFRS 1 “First-time Adoption of IFRS” (adjusted in 2008) adopted by the EU on 25/11/2009;
- IFRS 2 “Share-based Payment” (adjusted) – group transactions with share-based payments adopted 23/03/2010;
- IFRS 3 “Business combinations” (adjusted in 2008) – adopted by EU on 12/6/2009;
- IAS 27 “Consolidated and individual financial statements” (adjusted in 2008), adopted by EU on 12/6/2009;
- IAS 39 “Financial instruments: recognition and valuation” (adjusted) – Meeting the conditions for hedging positions, adopted by the EU on 16/09/2009

- IFRIC 15 “Agreements for construction of real estate properties”, in effect as of 1/1/2009, adopted by the EU 23/6/2009 for periods as of or after 1/1/2010;
- IFRIC 16 “Hedge of net investments in foreign operations”, in effect as of 1/10/2009, adopted by the EU for periods as of or after 1/07/2009;
- IFRIC 17 “Distribution of non-cash assets of owners”, adopted by the EU on 25/11/2009;
- IFRIC 18 “Transfer of assets from clients”, adopted by the EU on 27/11/2009, in effect for the period as of or after 31/10/2009.
- Annual amendments 2008 – IFRIC 5 “Non-current assets, hold for sale, and discontinued operations”, adopted by the EU;
- Annual amendments 2009, adopted by the EU on 23/03/2010

**Standards, amendments and interpretations, which are still not in force and have not been applied at an earlier date by the Company**

The following new standards, amendments and interpretations have been already published but have not been enforced yet and have not been applied earlier by the Company:

**IFRS 1 "First-time Adoption of International Financial Reporting Standards" - changes on hyperinflation and fixed dates, effective July 1, 2011, not yet adopted by the EU.**

**IFRS 1 "First-time Adoption of International Financial Reporting Standards" - government loans, effective since 1 January 2013, not yet adopted by the EU.**

**IFRS 7 "Financial Instruments: Disclosures" - Netting of financial assets and financial liabilities – effective since 1 January 2013, not yet endorsed by the EU**

The new disclosures are associated with quantitative information on recognized financial instruments, which are netted in the statement of financial position as well as those financial instruments for which there is a netting agreement regardless whether they are netted.

**IFRS 9 "Financial Instruments" effective from 1 January 2015, not yet endorsed by the EU**  
IFRS 9 is the first part of the project of the International Accounting Standards Board (IASB) to replace IAS 39 "Financial Instruments: Recognition and Measurement". It replaces the four categories of financial assets in their assessments of IAS 39 classification based on a single principle. IFRS 9 requires all financial assets to be measured at either amortized cost or fair value. Amortized cost provides information that is useful in making decisions regarding financial assets that are held primarily to the receipt of cash flows representing the payment of principal and interest. For all other financial assets, including those held for trading, fair value is the most relevant measurement basis. IFRS 9 eliminates the need for multiple methods of depreciation and depreciation method provides only for assets carried at amortized cost. Additional sections in relation to impairment and hedge accounting are still being developed. The Company does not expect the changes to be implemented before the release of all sections of the standard and currently can not assess their overall effect.

**IFRS 10 "Consolidated Financial Statements" effective from 1 January 2013, not yet endorsed by the EU**

IFRS 10 "Consolidated Financial Statements" introduces a new definition of control based on certain principles that should apply to all investments in determining the basis for consolidation. According to preliminary analyzes of leadership IFRS 10 does not lead to changes in the classification of the existing investments of the Company as of 31.12.2012

**IFRS 11 "Joint Arrangements" effective from 1 January 2013, not yet endorsed by the EU**

**IFRS 10, 11, 12 - Transitional provisions, effective from 1 January 2013, not yet endorsed by the EU**

The transitional provisions allow companies not to apply IFRS 10 retrospectively in certain circumstances and to present comparative information adjusted IFRS 10, 11, 12 only a previous comparative period. Provisions

exempt companies from the requirement to present comparative information in financial statements for periods prior to the first financial year in which IFRS 12 is attached.

**IFRS 12 "Disclosure of interests in other entities" effective from 1 January 2013, not yet endorsed by the EU**

IFRS 12 "Disclosure of interests in other entities" is a new standard on disclosure requirements for all forms of interests in other entities, including joint ventures, associates, special purpose entities and other unconsolidated companies.

**IFRS 13 "Fair Value Assessment" effective from 1 January 2013, not yet endorsed by the EU**

IFRS 13 "Fair Value Assessment" defines fair value as the price that would be received upon sale of an asset or paid to transfer a liability in customary transaction between market participants at the measurement date. The standard clarifies that fair value is based on trades executed on the main market for the asset or liability, or failing that - the market with the most favorable conditions. The main market is the largest volume and activity for the asset or liability. Management is currently reviewing the methodology for assessing the fair value of the new requirements and still analyzes the effect of the change on the financial statements.

**IAS 1 "Presentation of Financial Statements" - other comprehensive income - effective since 1 July 2012, adopted by the EU on 5 June 2012**

The amendments require the production of components of other comprehensive income into two groups, depending on whether they will be reclassified in profit or loss in subsequent periods. Components that are not reclassified, e.g. revaluation of property, plant and equipment are presented separately from components that will be reclassified as deferred gains and losses on cash flow hedges. Companies selected to present components of other comprehensive income before taxes must show the amount of tax for each group separately. The name of the income statement has been changed to "statement of profit or loss and other comprehensive income", but can use other titles. The amendments should be applied retrospectively.

**IAS 12 "Income Taxes" - Deferred tax - effective since 1 January 2012, not yet endorsed by the EU**

The standard requires companies to evaluate deferred tax assets related to, depending on how it is expected to be restored to their carrying amount through use or sale. Since for investment properties reported at fair value in accordance with IAS 40 "Investment Property" it is difficult and subjective to determine how much you will be reimbursed by subsequent use or sale, an exception to that rule is introduced – rebuttable presumption that the carrying value of these investment properties will be recovered only through sale. As a result of the amendments included SIC 21 "Income Taxes - Recovery of Revalued Non-Depreciable Assets", would be canceled.

**IAS 19 "Employee Benefits" effective since 1 January 2013, adopted by the EU on 5 June 2012**

Amendments to IAS 19 remove the corridor method and require the presentation of financial costs and revenues on a net basis. Actuarial gains and losses are renamed revaluation and should be recognized immediately in other comprehensive income. They are not reclassified to profit or loss in subsequent periods. The amendments apply retrospectively in accordance with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". No major changes are expected for the company applies the corridor method or does not recognize all actuarial gains and losses directly in a profit or loss.

**IAS 27 "Separate Financial Statements" (revised) effective since 1 January 2013, not yet endorsed by the EU**

IAS 27 "Separate Financial Statements" (revised) now applies only to individual financial statements; the requirements are not substantially altered.

**IAS 28 "Investments in associates and joint ventures" (Revised) effective since 1 January 2013, not yet endorsed by the EU**

**IAS 32 "Financial Instruments: Presentation" (amended) effective from 1 January 2014, not yet endorsed by the EU**

The amendment specifies that a netting of assets and liabilities should be in force at the time, not to arise by a future event. It should also be exercised by all parties in the ordinary course of business and in the case of default, insolvency or bankruptcy.

**IFRIC 20 "Cost of removal and surface cleaning in the production phase of the mine" effective since 1 January 2013, not yet endorsed by the EU**

**Annual 2011 Improvements effective since 1 January 2013, not yet adopted by the EU**

- Amendments to IFRS 1 clarifies that an entity can apply IFRS 1 more than once under certain circumstances. A right to choose the application of IAS 23 from the date of transition or an earlier date is introduced.
- IAS 1 amendment clarifies that entities that represent two comparative periods in the statement of financial position in accordance with IAS 8, should include information about the opening balance of the previous period in the notes. If management presents on his own additional comparative information in the statement of financial position or income statement and notes, it should include additional information.
- The amendment to IAS 16 clarifies that spare parts and servicing equipment are classified as property, plant and equipment, not inventory, where applicable definition of property, plant and equipment and are used for more than one year.
- The amendment to IAS 32 clarifies that the reporting of income tax in respect of dividends and expenses on transactions with owners in accordance with IAS 12. Income tax relating to the distribution of dividends is recognized in profit or loss as income tax expenses related to transactions with owners recognized directly in equity.
- The amendment to IAS 34 clarifies that the total assets and liabilities by segment is presented in the interim financial statements, if this information is regularly provided to the persons responsible for making operating decisions and it has changed significantly compared to information disclosed in the last annual financial statements.

#### **4. Accounting Policy**

##### **4.1. General Conditions**

The most important accounting policies applied to the preparation of financial statements are presented below.

The financial reports are prepared in compliance with the valuation principles concerning any type of assets, liabilities, revenues, and expenses according to IFRS. The valuation bases are announced in detail in the following points of this accounting policy. The financial statements are prepared in compliance with the going concern principle.

It must be pointed out that the presented financial statements are based on certain accounting estimates and assumptions. Although they are based on the information provided to the management by the date of preparation of the financial statements, the actual results may vary due to the estimates and assumptions made.

##### **4.2. Presenting the Consolidated Financial report**

The Consolidated Financial Report is presented in compliance with IAS 1 "Presenting of Financial Reports". The Group has accepted to present the Consolidated Financial Report for comprehensive income in a united report: Consolidated Report for the Comprehensive Income.

In the Consolidated Report for Financial Condition, two comparative periods are presented in cases when the Group:

- a) Applies an accounting policy retrospective;
- b) Revalues retrospectively positions in the consolidated financial report; or
- c) Reclassifies a position in the consolidated financial report.

#### **4.3. Base for Consolidation**

In the financial report of the Group are consolidated the financial reports of the parent Company and all subsidiaries as of 31<sup>st</sup> March 2014. Subsidiaries are all entities, upon which the Group exerts control over their financial and operating policies. The parent company acquires and exerts control when it holds more than half of the total number of votes. All subsidiaries have a reporting period, ending on 31<sup>st</sup> December

All intergroup deals and balances are eliminated, including the unrealized profits and losses streaming from transactions between subsidiaries of the Group. When the unrealized losses from intergroup transactions are eliminated, the corresponding assets are tested for impairment from the point of view of the Group. The amounts presented in the financial reports of the subsidiaries are corrected when it is necessary for maintaining the accounting policy, applied by the Group.

The profit or loss or other comprehensive income of subsidiaries, which is acquired or sold through out the year, is recognized at the date of acquisition or at the date of the sale, respectively.

#### **4.4. Transactions in foreign currency**

Transactions in foreign currency are reported in the functional currency of the related company according to the exchange rate at the date of the transaction (the announced fixing by the Bulgarian National Bank). The profits and losses from exchange rates, which are incurred as a result of these transactions and the revaluations of the cash position in a foreign currency by the end of the reported period, are recognized in the profit or loss.

Non-cash positions, valued by the historical price of the foreign currency, are reported according the exchange rate prevailing at the date of the transaction (they are not revalued). Non-cash positions, valued by the fair value of the foreign currency, are reported according to an exchange rate of the date on which the fair value is determined.

In the consolidated financial report of the Group, all assets, liabilities and transactions of subsidiaries of the Group in functional currencies different from BGN (the presentation currency of the Group) are revalued in BGN when consolidated. The functional currency of the separate subsidiaries of the Group does not change in the reported period.

When consolidated, all assets and liabilities are revalued in BGN according to the ending exchange rate at the date of the consolidated financial report. The revenues and the expenses are revalued in the presentation currency of the Group according to the average exchange rate for the period. The currency exchange rates lead to increasing or decreasing the other comprehensive income and are recognized as a reserve in the revaluation of the shareholders' equity. When net investments of foreign operations are released, the accumulated differences, resulting from exchange rates revaluations that are recognized in the shareholders' capital, are classified in the gain or loss and are recognized as part of the revenue or loss from the sale. The reputation and corrections, connected with the determination of fair values at the date of acquisition, are treated as assets and liabilities of the foreign entity and are revalued in BGN according to the ending rate.

#### **4.5. Revenues**



Revenues include proceeds from the sale of investment properties, goods for sale and the provision of services. The main revenues – from investment properties, goods for sale and services are presented in the notes.

The revenues are valued according to their fair value of the received or expected compensation, excluding VAT, trade discounts and quantitative works provided by the Group.

Most often, the Group concludes deals, which include the sale of several types of goods and services (multicomponent deals). For each separate component of such a deal for sale, the Group applies the criteria for recognizing revenues, which is presented below, in order to report its proper value. The revenue received from such a deal for sale is distributed between the separate components based on the ratio of their fair values.

The revenues are recognized when the following conditions are met:

- The total sum of the revenue can be adequately valued.
- It is most probable that the economic benefits of the transaction would be received.
- The incurred expenses or those that would be incurred can be adequately valued.
- The criteria for recognition, which are specific for each and every activity of the Group, are fulfilled. They are determined according to the goods or services provided to the client and according to the conditions contracted and presented below.

#### **4.5.1. Sale of investment properties**

Revenues from sale of investment properties is recognized when the Group uses fair value method for valuing the received or expected to be received payment or remuneration, accounting for all trade discounts and quantitative works received until this moment. In case of an exchange of similar assets, which have similar prices, the exchange is not considered to be a deal that generates revenues. Revenues are recognized at the moment of their realization and expenses are accrued according to the principle for matching revenues.

According to the fair value method, all investment properties are valued according to their fair (market) value as of 31 December or the reported period. The difference between the book and fair value is reported in the financial statements as an income or expense, resulting from an impairment test of the investment properties. Investment properties are not amortized.

The Group writes off its investment properties when they are sold or permanently withdrawn from usage, in case no economic benefits from their sale could be expected. The profits or losses, resulting from their sale or withdrawal from usage, are reported in the Income Statement (Consolidated) and are determined as the difference between the net income from sales and the book value of the asset.

#### **4.5.2. Goods for sale**

Revenue is recognized when the Group has transferred to the buyer the significant benefits and risks coming with the ownership of the goods provided. It is considered that the significant benefits and risks are transferred to the buyer when the client has accepted the goods without objection.

When the sale of goods includes incentives for loyal customers, the received remuneration is distributed among the separate components of the contract for sale on the basis of their fair value. Revenues streaming from such a sale are recognized when the client exchanges the received incentives for products, provided by the Group.

#### **4.5.3. Provision of Services**

The services provided by the Group include Contracts for property management, brokerage, and maintenance (see explanation).

Service revenues are recognized when the service has been provided according to the degree of completion of the contract at the date of the consolidated financial report (for more information about the method degree of completion of the contract, see below).

#### **4.5.4. Income from interest and dividends**

Interest income is reported on a continuous basis using the method of effective interest rate. Income from dividends, which is different from the income streaming from investments in associated entities, are recognized at the moment of the entitlement to payment.

#### **4.5.5. Operating expenses**

Operating expenses are recognized in the profit or loss when the service has been used or at the date when they are spent. Cost of warranties are recognized and deducted from the related provisions when the related revenue is recognized.

#### **4.5.6. Interest expenses and payment of loans**

Interest expenses are reported using the method of effective interest rate.

Payments of loans primarily compromise interest on loans of the Group. Payments of loans are recognized as an expense in the consolidated income statement in the account "Financial Expenses" for the period when they have been incurred.

### **4.6. Intangible assets**

Intangible assets include Program goods. They are recorded at cost, including any import duties, irrevocable taxes, and direct expenses incurred for preparing the asset for use, whereby the capitalized costs are amortized on a straight-line basis over the estimated useful lives of the assets, since it is believed that their useful lives is limited. When an intangible asset is procured as a result of a business combination, its value is equal to the fair value at the date of the procurement.

Subsequent valuations are based on the value at cost, less accumulated amortization and impairment losses. Impairment losses are reported as expenses and are recognized in the Consolidated Income Statement for the relative period.

Subsequent costs, which are incurred in connection with other intangible assets after their initial recognition, are recognized in the Consolidated Income Statement in the period when they have been incurred, unless the costs generate economic benefits of the asset in excess of the expected ones and can be reliably measured and thus, attributed to the asset. If these conditions are met, the costs can be added to the cost of the asset.

The residual values and the useful lives of other intangible assets are assessed by the management of the Group at each reporting date.

The selected threshold for property, plant and equipment of the Group amounts to BGN 700.00

Amortization is calculated using the straight-line method on the basis of the useful lives of different assets as follows:

- Buildings 25 years
- Machinery 3.3 years
- Automobiles 4 years
- Equipment 6.67 years



- Facilities 10 years
- Computers 2 years
- Others 6.67 years (software)

## 5. Joint Ventures

Marina Cape Management EOOD is a subsidiary of ICPD, which is 100% owned. Its financial report is included in the consolidated financial report by using the proportionate consolidation method / equity method. The financial information of Marina Cape Management EOOD could be summed up as follows:

	2014	2013
	'000 BGN	'000 BGN
Non-current assets	668	718
Current assets	3437	3335
<b>Total assets</b>	<b>4139</b>	<b>4088</b>
Long-term liabilities	(1686)	(1647)
Short-term liabilities	(2574)	(2555)
<b>Total liabilities</b>	<b>(4260)</b>	<b>(4202)</b>
Income	404	491
Expenses	(411)	(565)

The Group has no contingent liabilities or other commitments, related with the joint venture.

## 6. Investments accounted for using the equity method

ICPD owns 100% of the voting rights and equity of the company Marina Cape Management EOOD.

## 7. Property, machinery, facilities and equipment

The property, machineries and the facilities of the Group include land, computer equipment, transport vehicles. Their book value can be analyzed as follows:

	Land	Buildings and constructions	Machinery and equipment	Transport vehicles and others	Cost of acquiring constructed assets	Total
	'000 BGN	'000 BGN	'000 BGN	'000 BGN	'000 BGN	'000 BGN
<b>Gross book value</b>						
Balance at 1 January 2013	4504	503	305	1356	-	6668
Newly acquired assets	-	-	2	1	5346	5349
<b>Revaluation:</b>						
Increase	3388				1706	3388
Decrease	(645)					(645)
<b>Balance at 31 December 2013</b>	<b>5074</b>	<b>503</b>	<b>307</b>	<b>1357</b>	<b>7052</b>	<b>14293</b>

	5074	422	0	605	7052	13153
	Land	Buildings and constructions	Machinery and equipment	Transport vehicles and others	Cost of acquiring constructed assets	Total
	'000 BGN	'000 BGN	'000 BGN	'000 BGN	'000 BGN	'000 BGN
<b>Depreciation and impairment</b>						
Balance at 1 January 2013		(60)	(267)	(622)		(949)
Written off assets						
Depreciation		(21)	(40)	(130)		(191)
Balance at 31 December 2013		(81)	(307)	(752)		(1140)
<b>Book value at 31 December 2013</b>						
	5074	422	0	605	7052	13153
<b>Gross book value</b>						
Balance at 1 <sup>st</sup> January 2014	5074	503	307	1357	7052	14293
Newly acquired assets			2			2
<b>Revaluation:</b>						
Increase						
Decrease						
<b>Balance at 31<sup>st</sup> March 2014</b>	5074	503	309	1357	7052	14295
<b>Depreciation and impairment</b>						
Balance at 1 <sup>st</sup> January 2014		(81)	(307)	(752)	(-)	(1140)
Depreciation	(-)	(10)	(2)	(62)		(74)
Balance at 30 <sup>th</sup> June 2014	(-)	(91)	(309)	(814)		(1214)
<b>Book value at 30<sup>th</sup> June 2014</b>	5074	412	0	543	7052	13081

All expenses for depreciation and impairment are included in the consolidated income statement on the row named "Expenses for depreciation and impairment of non-financial assets".

The Group has not pledged properties, machineries and facilities as collateral for its obligations.

## 8. Investment property

The properties that are built and for which the Company has received Certificate for exploitation and that are not sold and respectively transferred to clients are reported in the item "Investment property", because the parent company is restricted to operate the constructed assets by itself and it could realize income through assigning the management of those assets to third parties.

The investment properties are valued initially at their direct cost which includes all the expenditures that are directly related to the particular investment property – such as construction-assembly works, project services, legal fees and other expenditures.

After their initial recognition the investment properties are reported through the use of the model of the fair value. Pursuant to the Special Purpose Vehicles Act the Board of Directors assigned the completion of revaluation as of 31.12.2013 of all the company's real estate properties to the independent appraisers – "Dobi 02" Ltd. the results of which was reported in the final annual financial statement of the Company.

The next tables present the changes in the value of the investment property in 2013 and 2014.

	<b>Investment property</b> <b>'000 BGN</b>
<b>Book value as of 1<sup>st</sup> January 2013</b>	<b>41 987</b>
Newly acquired assets	443
Net loss from changes in fair value	(1692)
<b>Book value as of 31<sup>st</sup> December 2013</b>	<b>40 738</b>
Newly acquired assets	
Written-off assets	
Net profit from changes in fair value	(2752)
<b>Book value as of 31<sup>st</sup> December 2013</b>	<b>37 986</b>

	<b>Investment property</b> <b>'000 BGN</b>
<b>Book value as of 1<sup>st</sup> January 2014</b>	<b>37986</b>
Newly acquired assets	
Net loss from changes in fair value	
<b>Book value as of 30<sup>th</sup> June 2014</b>	<b>37986</b>
Newly acquired assets	
Written-off assets	(64)
Net profit from changes in fair value	
<b>Book value as of 30<sup>th</sup> June 2014</b>	<b>37 922</b>

## 9. Intangible assets

The intangible assets of the Group are long-terms assets which include software licenses. Their book value for the current reporting period can be presented by the following way:

<b>Intangible assets</b>	<b>Software programs and products</b> <b>'000 BGN</b>	<b>Total</b> <b>'000 BGN</b>
<b>Carrying value</b>	<b>53</b>	<b>53</b>
Balance as of 1 <sup>st</sup> January 2013		
Newly-acquired assets	1	1
Written-off assets		
Balance as of 31 <sup>st</sup> December 2013	54	54
<b>Depreciation and impairment</b>		
Balance as of 1 <sup>st</sup> January 2013	(44)	(44)
Written-off assets		
Depreciation	(6)	(6)
Balance as of 31 <sup>st</sup> December 2013	(50)	(50)
<b>Book value as of 31<sup>st</sup> December 2013</b>	<b>4</b>	<b>4</b>

<b>Intangible assets</b>	<b>Software programs and products</b>	<b>Total</b>
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	<u>'000 BGN</u>	<u>'000 BGN</u>
<b>Carrying value</b>	<b>54</b>	<b>54</b>
Balance as of 1 <sup>st</sup> January 2014		
Newly-acquired assets	2	2
Balance as of 30 <sup>th</sup> June 2014	<u>56</u>	<u>56</u>
<b>Depreciation and impairment</b>		
Balance as of 1 <sup>st</sup> January 2014	(50)	(50)
Written-off assets		
Depreciation	(3)	(3)
Balance as of 30 <sup>th</sup> June 2014	<u>(53)</u>	<u>(53)</u>
<b>Book value as of 30<sup>th</sup> June 2014</b>	<b><u>3</u></b>	<b><u>3</u></b>

## 10. Inventory

The inventory, recognized in the consolidated report for the financial statement can be analyzed as follows:

	<b>30.06.2014</b>	<b>31.12.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Materials and goods	1011	977
Work-in-progress	1072	1070
<b>Inventory</b>	<b><u>2083</u></b>	<b><u>2047</u></b>

The parent company carries out its activity only through assignment of the particular kind of activities to separate sub-contractors, i.e. the Company does not have its own staff and assigns all activities to outside companies. The direct cost of the work-in-progress includes the project expenses, the expenses for construction-assembly works, advertisement, construction supervision, fees and others. The direct cost of the finished goods includes the expenses on loans borrowed for the construction of a particular object pursuant to the provisions of IAS 23 (amended IAS 23, effective as of 1<sup>st</sup> January 2009).

The direct costs are accumulated at the time they are made in batches for the particular objects and the indirect costs are allocated proportionately to the direct costs made for the particular object.

At the cessation of the construction-assembly works the reporting of expenses on loans, fees and commissions on received financing to the work-in-progress shall be ceased and they shall be reported in the current financial result.

The Group determines the expenses for inventories through the use of the weighted average cost.

At the sale of inventories their book value is recognized as expense in the period when the respective income is recognized.

The inventories are not pledged as collaterals on obligations.

## 11. Trade receivables

	<b>30.06.2014</b>	<b>31.12.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Vei Project AD	-	4
Al Litvinov	4	71
L. Oleynichenko	71	54
N. Bolshakova	54	50
Al. Solovyov	-	417

Others	187	
<b>Trade receivables</b>	<b>316</b>	<b>596</b>

The customers' receivables represent non-paid amounts on contracts for transfer of real estate properties in the vacation complex "Marina Cape" which are due to the Group as well as owed fees for the maintenance of these properties. The book value of the trade receivables is assumed for reasonable approximate estimate of their fair value.

The Group has client receivables with current nature which are due in 180 to 360 days.

All trade receivables of the Company are revised for impairment indications.

The Company does not have expectations that the due customers payments will not be paid pursuant to the advanced concluded contracts.

All trade receivables are exposed to credit risk.

**The tax receivables** are due to overpaid income tax – BGN 15 thousand

## 12. Other receivables

	30.06.2014	31.12.2013
	'000 BGN	'000 BGN
<b>Current receivables:</b>		
Personnel receivables	379	351
Deferred expenses under a leaseback agreement	2137	2137
Others	603	542
Total:	<b>3119</b>	<b>3030</b>
<b>Non- current receivables:</b>		
Deferred expenses under a leaseback agreement	1069	2137
	<b>1069</b>	<b>2137</b>

## 13. Cash and cash equivalents

The cash and cash equivalents include the following elements:

	30.06.2014	31.12.2013
	'000 BGN	'000 BGN
Cash and cash in banks:		
- Cash	9	40
- Cash in demand deposits		
- Blocked money	125	105
<b>Cash and cash equivalents</b>	<b>134</b>	<b>145</b>

The Group has blocked cash and cash equivalents.

## 14. Shareholders' equity

### a. Share capital

The Group's registered capital consists of 6 011 476 ordinary shares with a nominal value of 1 BGN per share. All the shares are with a right of dividend and a liquidation quota and each of them gives a right of one vote in the general meeting of the shareholders of the Company.

30.06.2014	31.12.2013
'000 BGN	'000 BGN

Issued and fully paid shares:		
- at the beginning of the year	6 011 476	6 011 476
- issued during the year		
<b>Total shares, authorized as of 30<sup>th</sup> June 2014</b>	<b>6 011 476</b>	<b>6 011 476</b>

#### b. Revaluation reserve

According to the theory of business valuation, in the most general the indications for a fair value of a given property could be calculated using three approaches: market approach, income approach and expenditure approach.

By using the expenditure and market approach the objects are treated as they are in the moment of the valuation. When using the income approach in the valuation of the objects are added also the perspectives of their growth – their yield.

In accordance with the objective of the valuations as the most approximate approach of calculating the market value is adopted the market approach.

In that case the price of the property is formed on the base of research of realized deals on the market with comparable real estate. The market approach looks for the supposed market price of properties that are similar in quality to the valued one.

When calculating the market value of the property information is used about three properties similar to the valued one. These properties have to be in the same location and also it is needed there to be realized deals with them in the last six months during the previous year. The sale prices of the three properties are adjusted with an area coefficient that removes the differences between them.

In the calculating of the evaluation is used the following:

- Information obtained by the inspection of the object;
- Information and documents about the legal status of the object;
- Newsletters, price lists and reference books of official editions of Ministry of the Regional Development and Public Works, Bulgarian Construction Chamber and etc;
- Information from appraiser's personal experience.

With resolution of the Board of Directors the evaluation of the assets of the parent company is assigned to the independent appraiser – Dobi-02 OOD.

	<b>30.06.2014</b>	<b>31.12.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Premium reserves from shares' issuance	7651	7651
Other reserves	1	1
Revaluation reserves of assets	5164	5164
<b>Total reserves</b>	<b>12816</b>	<b>12816</b>

#### c. Personnel expenses

The expenses for remuneration of the staff include:

	<b>30.06.2014</b>	<b>31.12.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Expenses for salaries	(139)	(185)
Social security expenses	(22)	(30)
<b>Personnel expenses</b>	<b>(161)</b>	<b>(215)</b>

The average number of employees in the group is 55 people. There are no accruals for holiday provisions.

#### 15. Loans

The loans include the following financial liabilities:

<u>Current</u>	<u>Long-term</u>
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	2014 ‘000 BGN	2013 ‘000 BGN	2014 ‘000 BGN	2013 ‘000 BGN
Bank loans	21304	22421	3080	3087
Bond loans	733	665	5379	5867
<b>Total loans</b>	<b>22 037</b>	<b>23 086</b>	<b>8 459</b>	<b>8 954</b>

### 15.1 Finance leases as a lessee

The Group has acquired under finance leases land and buildings under construction. The net book value of the assets acquired under finance leases amounts to BGN 9 953 thousand as of 31.12.2013. The assets are included in "Land" and "Assets under construction" under "Property, Plant and Equipment".

The Group has signed two contracts for financial leasing with "Bulgaria Leasing" EAD on December 17, 2013 and with "VEI Project" AD on December 30, 2010. The finance lease liabilities are secured by the respective assets, acquired under finance leases.

On December 17, 2013 the parent company has entered into a finance lease of real estate with "Bulgaria Leasing" EAD with a lease subject: investment project "Grand Borovets" owned by "Intercapital Property Development" ADSIC. The leasing contract price is EUR 2 927 724.36 excluding VAT, the repayment period of the lease payments is 2 years or 24 monthly installments, of which six (6) months grace period at an annual interest rate of 9%. Under this contract of December 17, 2013, "Intercapital Property Development" ADSIC has transferred by notary the ownership of land with ID 65231.918.189, located in Samokov city, Samokov municipality, Sofia region, and the building built on this property representing hotel apartment complex with service sites with ID 65231.918.189.2, to the lessor "Bulgaria Leasing" EAD. As a result of this, and under the conditions of a leaseback, "Intercapital Property Development" ADSIC received by the lessor possession of the properties, that are subject to the finance lease contract.

The future minimum lease payments at the end of each reporting period are presented as follows:

	Minimum lease payments due			Total ‘000 BGN
	Up to 1 year ‘000 BGN	From 1 to 5 years ‘000 BGN	Over 5 years ‘000 BGN	
<b>31 December 2013</b>				
Lease payments	1 846	1 726	-	3 572
Discounting	(208)	(103)	-	(311)
<b>Net Present Value</b>	<b>1 638</b>	<b>1623</b>	-	<b>3 261</b>

The lease agreements include fixed lease payments and a purchase option at the end of the last year of the lease term. The lease agreements are irrevocable, but do not contain other restrictions.

### 16. Trade payables

The trade payables, reported in the consolidated report for the financial condition, include:

	30.06.2014 ‘000 BGN	31.12.2013 ‘000 BGN
<b>Current:</b>		
Vei Project AD	-	
Telelink AD	354	354
Midia AD	2174	2174
IP Intercapital Markets AD	380	313
BG Invest Properties EAD	290	290
Intercapital Solicitors AD	27	27
Other	1426	1470

<b>Total trade payables:</b>	<u>4651</u>	<u>4628</u>
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The net book value of the trade payables is assumed for approximate valuation of their fair value.

### 17. Tax payables

The tax payables include:

	<b>30.06.2014</b>	<b>31.12.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Value added tax	390	541
Other	53	83
<b>Total</b>	<u><b>443</b></u>	<u><b>624</b></u>

The tax payables in the amount of BGN 443 thousand as of 30.06.2014 represent value added tax for the accounting period, and BGN 390 thousand for 2012, 2013 and 2014, personal income tax – BGN 44 thousand, and real estate and solid waste tax – BGN 9 thousand, which will be paid in the third quarter of 2014.

### 18. Other payables

The other obligations can be summarized as follows:

	<b>30.06.2014</b>	<b>31.12.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
<b>Long-term:</b>		
Other long-term liabilities	3044	3891
	<u><b>3044</b></u>	<u><b>3891</b></u>
<b>Short-term:</b>		
Other short-term liabilities	7648	4884
<b>Total</b>	<u><b>7648</b></u>	<u><b>4884</b></u>

The other long-term liabilities of the Group are formed as follows:

Obligations under a finance leaseback agreement with "Bulgaria Leasing" and other obligations

The other short-term liabilities of the Group are formed as follows:

Ceded obligations under loan agreements to "Grand Borovets 2013" EOOD; ceded obligations under a loan contract to "BG Invest Properties" EAD; matured interest under a contract with "VEI Project" AD; a contractual obligation to "ICM IMO" EAD; penalty obligations to "Technos" OOD; liabilities to "Titan Bulgaria" OOD under a debt substitution contract.

Pursuant to a contract concluded between the subsidiary company "Marina Cape Management" EOOD and "Intercapital" EOOD, part of the receivables due to signed agreements for maintenance of the common parts of the vacation complex "Marina Cape" are ceded and the contract provides for the possibility, in case of payment on behalf of clients to bank accounts of "Marina Cape Management" EOOD, the accrued amounts to be refunded or the receivables to be exchanged by the cessionary – Intercapital EOOD.

### 19. Sales revenues

The sales revenues of the Group can be analyzed as follows:

	<b>30.06.2014</b>	<b>30.06.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Revenues from sale of investment property	37	502
Revenues from sale of finished goods	61	70



Revenues from sale of goods for sale	31	23
Revenues from sale of services	279	316
Other	202	9
<b>Total</b>	<b>610</b>	<b>920</b>

## 20. Expenses for materials

The expenses for materials include:

	<b>30.06.2014</b>	<b>30.06.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Expenses for materials	(23)	(67)
Expenses for furniture		(-)
Expenses for elevators		(-)
Expenses for heat and electricity	(92)	(125)
Other expenses	(20)	(3)
<b>Total</b>	<b>(135)</b>	<b>(195)</b>

## 21. Expenses for external services

The expenses for external services include:

	<b>30.06.2014</b>	<b>30.06.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Expenses for maintenance	(67)	(101)
Accounting services	(36)	(44)
Consulting services	(40)	(52)
Expenses on sales, commission	(14)	(11)
Other	(73)	(143)
<b>Total</b>	<b>(230)</b>	<b>(351)</b>

The expenses for consulting services are due to a contract for consulting activity with IP Intercapital Markets AD. The company is chosen by the Constitutive Assembly of the shareholders of ICPD ADSIC and is obliged to present investment advices, to prepare motivated proposals for changes in the investment objectives and directions in the investment activity as well as to advise ICPD in the preparation of prospectuses for public offering of securities and to cooperate in the organization and the realization of public issues of securities and etc. In item "other" the expenses for brokerage commissions, rent, advertisement, etc. are included.

## 22. Profit / (Loss) from sale of non-current assets

	<b>30.06.2014</b>	<b>30.06.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Revenues from sales	37	502
Book value of the sold non-current assets	(65)	(446)
<b>Profit / (Loss) from sale of non-current assets</b>	<b>(28)</b>	<b>56</b>

## 23. Other expenses

	<b>30.06.2014</b>	<b>30.06.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Recognition of loss from leaseback in the carrying value of the non-current assets	(1069)	-
Other	(15)	(14)
<b>Other expenses</b>	<b>(1084)</b>	<b>(14)</b>

## 24. Financial revenues and expenses

The financial expenses for the presented reporting periods can be analyzed as follows:

	<b>30.06.2014</b>	<b>30.06.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Interest expenses	(708)	(1032)
Expenses on foreign exchange operations	(-)	(1)
Other financial expenses	(5)	(164)
<b>Financial expenses</b>	<b>(713)</b>	<b>(1197)</b>

## 25. Expenses for income tax

The financial result of the parent company is not subject to taxation with corporate profit tax pursuant to Art. 175 of the Law on the corporate profit taxation.

## 26. Profit/ (Loss) per shares and dividends

### a. Profit/(Loss) per share

The basic profit/(loss) per share and the profit/ (loss) with reduced value are calculated as the net profit/(loss), subject to distribution among the shareholders of the parent company, is used for a numerator.

The weighted average number of shares used for the calculation of the basic profit/ (loss) per share, as well as the net profit/ (loss) that is subject to distribution between the holders of ordinary shares, is presented as follows:

	<b>30.06.2014</b>	<b>30.06.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Profit/ (loss), subject to distribution (BGN)	(1904)	(1652)
Weighted average number of shares	6011	6011
<b>Basic profit/ (loss) per share ( in BGN per share)</b>	<b>(0.32)</b>	<b>(0.27)</b>

### b. Dividends

In 2013 the Group has not paid out dividends due to the fact that in 2012 the Company's result is a loss. In 2014 the Group has not paid out dividends due to the fact that in 2013 the Company's result is also a loss.

## 27. Transactions with related parties

The related parties of the Company include the shareholders, key management personnel and other related parties pointed below:

### a. Transactions with subsidiaries:

	<b>30.06.2014</b>	<b>31.12.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Sale/purchase of goods and services		
- ICPD sells equipment to "Marina Cape Management" EOOD		
- Services carried out by "Marina Cape Management" EOOD to ICPD	1405	1484
- Services carried out by ICPD to "Marina Cape Management" EOOD (due	1493	1567

to a contract)

#### b. Transactions with key management personnel

The key management personnel of the Group include the members of the Board of Directors. The remunerations of the key management personnel include the following expenses:

	<b>30.06.2014</b>	<b>31.12.2013</b>
	<b>'000 BGN</b>	<b>'000 BGN</b>
Short-term remunerations:		
Salaries of the management personnel in the Group	58	140
<b>Total remunerations</b>	<b>58</b>	<b>140</b>

## 28. Risks, related to the financial instruments

### Objectives and goals of the Board of Directors regarding the risk management

The Group is exposed to different kind of risks with regard to its financial instruments. The most important financial risks to which the Group is exposed are the market risk, the credit risk and the liquidity risk.

The risk management of the Group is carried out by the Board of Directors of the parent company, assisted by IP Intercapital Markets AD, with which the Company has a contract for risk management and evaluation in collaboration with the Board of Directors. A priority of the Company's management is to ensure the short-terms and the medium-term cash flows by reducing the credit exposure. The long-term financial investments are managed so as to bring long-term yield.

The parent company does not have the right to trade on financial markets.

#### a. Analysis of the market risk

##### Currency risk

The expenses of the Group are denominated in BGN or in EUR. The expenses denominated in BGN are related to the construction and the operation of the real estate properties. The cost of the real estate properties most often is negotiated in EUR. On the other hand all earnings of the Group are negotiated in EUR, but all the payments in cash are in BGN. In the terms of currency board and fixed exchange rate of the Bulgarian lev to the EUR, there is practically no currency risk for the Company.

In conducting of transactions in foreign currency there are currency gains and expenses which are included in the Income Statement. The Company has been only exposed to a currency risk in conducting transactions with currencies other than BGN and EUR in the presented reporting periods.

The policy on currency risk management applied by the Group is not to have substantial operations and not to maintain open positions in foreign currencies other than Euro.

The financial assets and the liabilities denominated in foreign currency are converted into BGN as of the end of the reporting period.

##### Interest rate risk

The Group may be exposed to interest rate risk if there is a mismatch between the type (fixed or floating income, respectively interest) of assets and liabilities. The main assets of the Group are property (land or those under construction). It could be assumed that these assets are fixed-price or income because their price is not affected directly by changes in interest rates. The Group will seek to finance these assets with debt instruments, which also to be fixed rate. Where this is not possible or not favorable to the Group, it may use and a floating-rate debt. In these cases the Company will constantly analyze forecasts on interest rates. In case of significant risks of a large increase in interest rates, which have a significant negative impact on the profits of the company, it may use derivatives or other financial instruments to hedge this

risk. This could be a swap of floating payments at a fixed interest rate, futures or other instruments. At the end of 2010 most of the obligations of the Company are floating rate based on EURIBOR. In this connection, the Group is at risk from rising interest rates in the Eurozone. Since most of the debts of the Group are long term, the governing body intends to purchase futures on EURIBOR, to neutralize the risk of increased interest on borrowings, having in mind the fact that overcoming the effects of the financial crisis the countries from the Eurozone shall begin to withdraw the measures for stimulation of their economies, including to increase the prime rates which will directly affect the level of EURIBOR.

Here it should be pointed that a possible increase of the market interest rates will probably have a negative effect on the prices and the demand of real estate properties, due to the fact that a large part of these transactions are financed by loans.

The policy of the Group is aimed at minimizing the interest rate risk for long-term financing.

#### **b. Analysis of the credit risks**

In its activity the Group may be exposed to credit risk when pays in advance (grant advances) of its suppliers or have receivables from sales (including sales with deferred payment). The Group's policy provides for the avoidance as far as possible of advances. Yet when these are imposed (e.g. for purchase of windows, elevators and etc. for buildings under construction, for materials and services), the Group will analyze in detail and depth the reputation and financial condition of the suppliers and if necessary will require a bank and other guarantees for good performance. Similarly, in the conduct of sales of goods and services and providing loans to customers, the Group will focus on the credit reputation of the counterparties.

#### **c. Analysis of the liquidity risk**

Liquidity risk arises with regard to securing funding for the activities of the Group and the management of its positions. It has two dimensions – the risk that the Group will not be able to meet its obligations when they fall due and the risk of being unable to realize its assets at an appropriate price and within reasonable terms. The Group aims to maintain a balance between maturity of funding and flexibility of the use of funds with varying maturity structure. The Group aims to reduce the risks of a shortage of cash by making investments and undertaking construction works only when the financing is secured with its own funds, advances from customers or borrowings. The Group monitors closely the financial markets and the opportunities for raising additional funds (own or debt). The Group seeks to shorten the time for raising such funds if necessary.

### **29. Policy and procedures for capital management**

The Company's objectives associated with the capital management are as follows:

- to ensure capacity so that the Group to continue to exist in compliance with the going concern principle
- and
- to ensure adequate return for the shareholders by determining the price of its products and services in accordance with the level of risk.

The Group monitors the capital on the basis of the ratio between the adjusted share capital and the net liabilities.

The Group manages the capital structure and makes the necessary adjustments in accordance with changes in the economic environment and risk characteristics of the respective assets. To maintain or adjust the capital structure, the Group may change the amount of the dividends distributed to the shareholders, may return capital to the shareholders, may issue new shares and may sell assets in order to reduce its liabilities.

The capital for the presented reporting periods can be analyzed as follows:

**30.06.2014**

**30.06.2013**

	<b>'000 BGN</b>	<b>'000 BGN</b>
Share capital	6011	6011
+Increase		
- Reduction		
<b>Adjusted capital</b>	<b>6011</b>	<b>6011</b>
<b>Total share capital:</b>	<b>6011</b>	<b>6011</b>